

MiniMate/Route Sales

MiniMate Pocket PC Mobiles

MiniMate/Route Sales (MiniMate/RS) runs on Pocket PC devices connected via Bluetooth, WiFi, cellular, or a direct wired connection through ActiveSync.

MiniMate/RS mobilizes and routes customer sales managers organizing them with handholds to sell off the truck. The invoices generated in the field are wirelessly or batch synched directly into your legacy accounting system. The synching is easy and transparent, using ODBC connections and Sybase's MobileLink. This mobile module targets companies that route their customer sales representatives to sell and to generate an invoice on route. **MiniMate/RS** is simple to sell, install, and train. **MiniMate/RS** works with Prism's desktop route management software, ServQuest, and your legacy accounting system.

MiniMate/RS allows customer sales representatives in the field to:

- Load his/her customers, inventory, and pricing on the PocketPC device.
- Organize the selling process on route.
- Generate invoices on route.
- Capture signature and PO# as proof of purchase on the device.
- Print the invoice with signature at the site (optional).
- Upload wirelessly, cellularly or via batch methodology.

The **benefits** of **MiniMate/RS** include:

- Imports the synched invoices to your legacy accounts receivable module.
- Controls the inventory on the truck from load to checkout to checking reconciliation.
- Eliminates paper, faxes, and phone calls, as well as human errors.
- Speeds up the process of selling and collecting
- Creates an efficient and professional sales force in the field
- Increases the ability to sell more per day per route.

MiniMate/RS is designed with all of the award-winning features of Prism Visual Software's other mobile applications. **MiniMate/RS** works in a non-invasive way with Prism's route management solution, ServQuest.

